

SOLVENT MATTERS

THE NEWSLETTER FROM SIS CHEMICALS, THE SAFER SOLUTION TO SOLVENTS.

SIS OPENS NEW HQ

SOLVENT SUPPLIER MOVES TO MODERN OFFICE SUITE

SIS Chemicals, one of the UK's leading suppliers of industrial cleaning solvents, has moved its Hampshire head office from Lymington to New Milton.

The new location, backing on to New Milton railway station on the main London to Bournemouth line, provides more space and better access for customers and employees.

Mark Lavis, Managing Director of SIS Chemicals, said: "Following a sustained period of growth, we had outgrown our Lymington head offices and were desperate for more space. The new office suite not only gives us more room, but provides improved transport links and a nicer working environment. Our philosophy at SIS is to offer quality products, unrivalled technical support and first class delivery. Our new offices make this possible. We are looking forward to welcoming our new and existing customers here."

"our continued investment in solvents and equipment will help SIS and its customers"

The move represents a bold statement of intent in the economic downturn. It reflects the fact SIS Chemicals' sales are holding up well. Commenting on the timing of the move, George Lavis said: "With a history dating back to 1650, SIS has witnessed numerous economic slumps in the past and we have always come back stronger. We are confident our knowledge and experience, coupled with our continued investment in new solvents and equipment, will help SIS and its customers shake off the effects of the recession and enter a new period of growth."

WHAT'S INSIDE

CAN I STILL USE TRICHLOROETHYLENE?

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WELCOME TO THE FIRST ISSUE OF SOLVENT MATTERS, THE NEWSLETTER FROM SIS CHEMICALS.

OUR OBJECTIVE IS SIMPLE: TO KEEP YOU UP TO DATE WITH THE LATEST LEGISLATION, SOLVENTS, EQUIPMENT AND COMPANY DEVELOPMENTS SO YOU CAN MAKE INFORMED CHOICES ABOUT YOUR INDUSTRIAL CLEANING PROCESSES.

With so many changes to solvent legislation in recent years, and with more to come, we know many customers need expert advice on whether to invest in a new solvent, new equipment or both. Solvent Matters will provide you with the latest information on what we believe are the best and safest solvent alternatives on the market.

Whether you prefer to use Trichloroethylene as part of a safe handling system or whether you are looking for a newer, greener solvent with lower emissions, we'll keep you up to date with the options.

We hope you find it useful and please do contact us if there's anything you would like us to include.



Mark Lavis,
Managing Director, SIS Chemicals

SAFE-TAINER GETS LITTLE BROTHER

CLOSED LOOP SYSTEM NOW AVAILABLE IN TWO SIZES



The SAFE-TAINER™ closed loop solvent recovery system supplied by SIS Chemicals is now available in a smaller size.

The system is used for the safe and sustainable use of chlorinated solvents, including Trichloroethylene. It represents the Best Available Technology [BAT] when used with VOC-compliant degreasing or cleaning equipment.

Benefits include:

- Reduced solvent emissions
- Reduced solvent consumption
- Compliant
- No transfer losses
- No exposure
- Extended solvent life

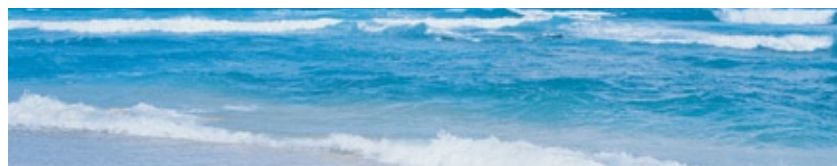


Both the standard and smaller SAFE-TAINER work in the same way. The system consists of two specially designed containers – one for fresh solvent and one for used solvent. Each container is delivered with a standard drum inside. The steel container protects the drum, preventing damage or spills. A special base construction allows easy transport with a forklift truck or pallet lifter. Both containers can be locked.

FIND OUT MORE

Phone our head office on 01425 621021 and ask for our case studies.

TOUGH ON TRICHLOROETHYLENE

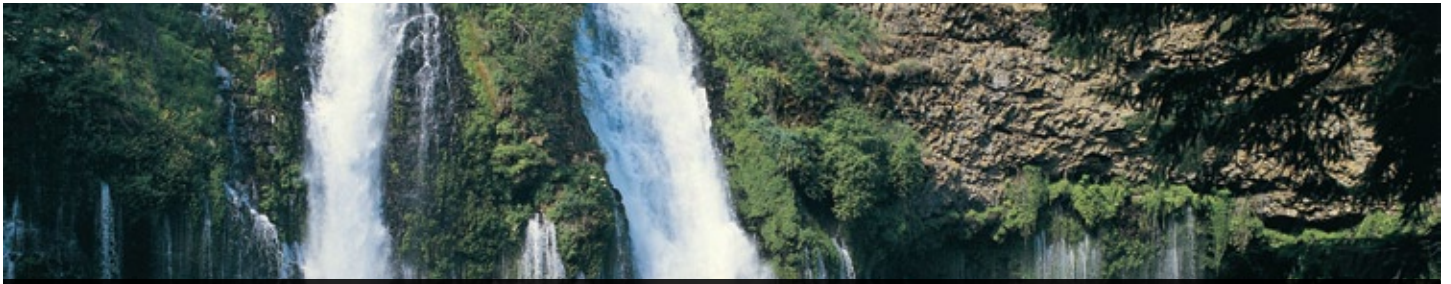


The net is drawing tighter around the use of Trichloroethylene for industrial cleaning. Solvent users must already conform to the R45 Health and Safety classification and the Solvent Emission Directive (SED), now, leading manufacturers are ceasing or curtailing production.

Ineos has already withdrawn from production of Trichloroethylene while Safechem Europe has ceased to supply the solvent in drums unless part of the SAFE-TAINER™ recovery system.

There is also a voluntary industry commitment not to supply Trichloroethylene for use in open top degreasers after the end of 2010.

It is important to know that Trichloroethylene is not banned, but its use is very much restricted to controlled conditions. Fortunately, as a Safechem Europe distributor, SIS can continue to supply Trichloroethylene to our customers providing it is used in a SAFE-TAINER system.



VERTREL EXCLUSIVE!

SIS BECOMES OFFICIAL SUPPLIER OF VERTREL CLEANING FLUIDS

SIS Chemicals has strengthened its position as one of the country's premier suppliers of industrial cleaning solvents by adding Vertrel® to its product range.

Vertrel specialty fluids are used in many manufacturing industries for degreasing, deposition, heat transfer, electronics and defluxing applications.

"high quality, deep cleaning of hollow and complex shaped parts"

They are safe to use (non-flammable) and enable high quality, deep cleaning of hollow and complex shaped parts. Furthermore, they do not support biological growth. Environmentally friendly Vertrel is compatible with many machine equipment such as ultrasonic baths.

Vertrel products are high-purity fluids providing high and consistent performances. They are often considered as ideal replacement fluids for products such as CFCs, HCFCs, PFCs, 1-1-1 Trichloroethylene, nPB-based solvents, Perchloroethylene, Trichloroethylene or various aqueous alcohol hydrocarbon based solutions.

FIND OUT MORE

Phone our head office on 01425 621021 for more details.

GET WITH THE BEET

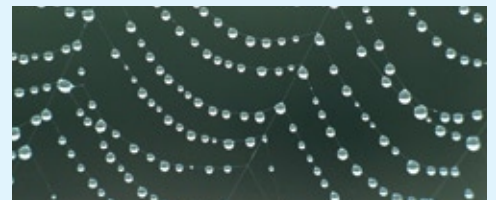
Sugar beet solvent PURASOLV EHL™ is becoming the industrial cleaner of choice for a growing number of plant operators due to its remarkable environmental qualities.

PURASOLV EHL is arguably the most environmentally friendly and most effective alternative to Trichloroethylene, on the market. It is exempt from the SER and has Rolls Royce approval.

Commenting on PURASOLV EHL's emergence as a serious contender to Trichloroethylene, Mike Exley, SIS Sales Manager, said: "PURASOLV EHL is unique in that it's made from sugar beet, a renewable resource, and is a non-VOC. It is biodegradable and has excellent solvency power. It has an optimum toxicological profile, a high soil loading capacity and excellent substrate compatibility. You can't really fault it. More and more customers are converting to PURASOLV EHL and finding its performance compares very favourably to Trichloroethylene.

PURASOLV EHL is manufactured by Purac and supplied exclusively in the UK by SIS Chemicals. Call our head office on 01425 621021 for a trial.

THE WIPES AREN'T BAD EITHER



SIS Chemicals supplies a wide range of PURASOLV products including PURASOLV Elect™ which is used to impregnate wiper for cleaning Airbus wings.

PURASOLV Elect wiper are highly successful in removing polysulphine sealants.

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FROM THE FACTORY FLOOR

Each issue, we will provide an opportunity for solvent users to share their views and a little insight about them. First up is Mark Lavis, Managing Director of SIS Chemicals.



WHEN DID YOU JOIN SIS? December 1983

WHAT ARE YOUR CORE RESPONSIBILITIES? Ensuring that the company achieves its targets and objectives.

USING 3-5 WORDS, WHAT ATTRACTS PEOPLE TO WORK FOR SIS? Our ethics, friendliness, loyalty, reputation and flexibility.

WHAT HAS BEEN THE BIGGEST HIGH IN YOUR CAREER TO DATE? Surviving our recent office move.

ANY GOOD LESSONS LEARNED? Don't move again.

WHAT IS THE NEXT BIG THING FOR SIS? Meeting the challenges posed by increasing legislation and a shrinking manufacturing base.

HOW OLD ARE YOU? 45

WHERE DID YOU GROW UP? Born in Dorchester and grew up in Lymington.

WHAT WAS YOUR FIRST JOB? Petrol pump attendant.

FAVOURITE HOLIDAY DESTINATION? France but would like to go to South Africa.

WHAT DID YOU HAVE FOR BREAKFAST THIS MORNING? Banana, Bran Flakes with honey.

WHAT'S ON YOUR IPOD? What's an ipod?

WHERE WOULD WE FIND YOU ON A FRIDAY NIGHT? With the people who I care for and who care for me.

IF YOU WOULD LIKE TO FEATURE 'IN THE HOT SEAT' EMAIL SALES@SISCHEM.CO.UK WITH YOUR DETAILS.

FACT FILE

SIS CHEMICALS PROVIDES:

- The highest grade chlorinated, fluorinated and non-chlorinated solvents from the world's leading manufacturers
- State of the art, closed loop solvent delivery systems to eliminate emissions and protect operators.
- Custom-fit solvent solutions for maximum cleaning performance without compromising safety and the environment.

SIS CHEMICALS SUPPLIES:

- Airbus
- British Aerospace
- GKN Helicopters
- Lucas Industries
- Rolls Royce

NEW CONTACT DETAILS

SIS Chemicals' new HQ is now open for business. The new contact details are:

SALES: 01425 621021

ACCOUNTS: 01425 620339

FAX: 01425 618191

SIS Chemicals Ltd, Whitefield Road,
New Milton, Hampshire BH25 6DF.

FIND OUT MORE

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